

CASE STUDY

OCS/FUJITSU



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OVERVIEW

SITES

275,000 m²

AREAS

Car parks

Pathways

Asphalt areas

RESOURCES

regional operators

SCOPE

Mechanical
gritting

Manual gritting

Snow clearance

Snow removal

The Challenge

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Directly Employed Teams

OCS has had a nationwide contract with Fujitsu. Due to the stringent requirements and the highly sensitive nature of the sites, OUTCO needed to provide a bespoke service to Fujitsu. This would be a true partnership of all parties involved, where site management teams would liaise directly with the OUTCO management team to ensure the best possible service at all times during the winter season.

Both Fujitsu and OCS had outsourced this service to different contractors.

The Result

OUTCO completed in the region of 770 visits to Fujitsu sites during the winter of 2012-13, which also extended in April 2013 - due to the bad weather.

Robert Franks OCS said **“There is a real commitment to offer a high quality service – and OUTCO has demonstrated complete professionalism in its approach. We are confident that we have made the right decision in terms of outsourcing this service.”**

Fujitsu said **“The service provided by OUTCO absolutely meets this requirement. OUTCO appears committed to providing our bespoke service and this is further evidenced by their approach to the coming season’s service, investing time to visit all sites to ensure the surveys carried out last year remain accurate. Additionally the type of salt OUTCO uses, and the care taken whilst carrying out the service, ensures landscaped areas are not adversely affected.”**